

**performance  
conversations for  
managers**  
1 day workshop

let's talk about  
**perfor  
mance**

**All you need to know to improve  
your management of performance  
conversations effectively.**

- Reduce the potential of having a 'difficult conversation.'
- Avoid conflict with the people who report to you.
- Reduce the number of times your team members produce results that are unacceptable.

We have a performance guarantee. If you are not completely delighted we will happily give you your money back.

**MONEY  
BACK**  
performance  
guarantee

# 1 day workshop. Learn how to excel at those 'difficult' performance conversations.

## you will learn:

- How to have conversations that leave people enthused, motivated and happy to do the work.
- How to increase competence and commitment.
- How to make performance appraisals time efficient.
- How to have the difficult conversation about attitude.
- What to do if all else fails.
- How to help a good recruit become a great team member.
- How to improve a team member's ability and competence.

## what you will get:

- All course materials.
- A light lunch, morning and afternoon tea.
- Price \$595 per person + GST.

**Bookings 02 9487 4822**  
**[team@rodmatthews.com.au](mailto:team@rodmatthews.com.au)**

“Rod’s approach and style ensures maximum engagement and learning opportunity for participants. He has a very good reputation across all levels of this organisation.”

*Andy Brown*  
*Director of Human Resources,*  
*Genea*

## rod matthews

Rod has an international reputation as a leading authority on change and human performance and has unashamedly been described as 'the best trainer in Australia'. He skilfully is able to engage groups of people and move them from a place of confusion and sometimes even hostility to a place of confidence, clarity and consensus. Rod 'gets the message across' by engaging his audience with wit and intelligence and with entertaining and practical training methodologies.



gets the  
message  
across

**rod matthews business  
breakthrough programs**

**[rodmatthews.com.au](http://rodmatthews.com.au)**